

## **Q9 Networks Inc. selected to ensure security and reliability of hosted mortgage origination and servicing solutions**

July 22, 2004 - Q9 Networks Inc. (TSX:Q), a leading provider of outsourced Internet infrastructure services, has been awarded a managed services contract to support Marlborough Stirling's hosted mortgage origination and servicing solutions.

To ensure the security and reliability of client connections to its MorWEB, Omiga and Optimus solutions, Marlborough Stirling will take advantage of Q9's comprehensive suite of managed services, including: firewalls, VPNs, load-balancing, backup, bandwidth and space in one of Q9's high availability data centres.

Marlborough Stirling offers hosted software solutions capable of achieving seamless straight through processing of mortgage business from initial customer inquiry to final loan discharge. By making these available through an Application Service Provider (ASP) model, Marlborough Stirling has made it possible for financial institutions to gain access to its function-rich applications without major spending on infrastructure, software licenses and hardware, and with the predictability of transaction-based pricing. This gives Marlborough Stirling's clients the strategic option to hand over maintenance, development and support of business critical applications and the infrastructure that supports them.

"Our customers are many of Canada's top financial institutions," says Bill Pitkin, President and CEO, Marlborough Stirling Canada. "As such, we require an infrastructure service provider with national coverage, outstanding technical expertise, financial stability and a reputation for quality that enhances our own brand. Q9 delivers on all counts. Their guarantees, flexibility and ability to grow with us make them an invaluable technology partner."

Q9 delivers unparalleled service to more than 240 clients through an extensive suite of customer care products, including a Web-based portal that provides complete visibility into customer equipment and Q9 services. All Q9 and customer systems are monitored from the Q9 Network Operations Centre (NOC) 24 hours a day, seven days a week. NOC experts are also available to customers on an around-the-clock basis to resolve issues and provide advice.

"Marlborough Stirling is another example of how leading financial service companies are entrusting Q9 with their IP infrastructure, not only to reach Canadian consumers but also to reliably transact business among industry participants," says Q9 Networks' CEO, Osama Arafat. "Q9 is delighted to be working with Marlborough Stirling and looks forward to contributing to its success."

Q9's focus on Internet and related infrastructure allows it to hire, train and retain highly qualified experts in network-specific disciplines. Key services are backed with service level agreement (SLA) guarantees for installation time and problem identification and response. These factors enable customers to outsource mission-critical systems to Q9 with complete confidence.

### **About Q9 Networks**

Q9 Networks ([www.Q9.com](http://www.Q9.com)) is a leading Canadian provider of outsourced Internet infrastructure and related managed

Canadian Mortgage News - Q9 Networks Inc. selected to ensure security and reliability of hosted ... services. Q9's data centres and network are backed by an industry leading SLA which guarantees 100% network and power availability. Q9 managed services, including: bandwidth, dedicated servers, firewalls, load balancing, virtual private networking (VPN) and back-up/restore, enable the rapid provisioning and scalability of client infrastructure.