

Assured Mortgage Services chooses MorWEB

April 4, 2006 - Marlborough Stirling Canada (MSC) is pleased to announce that Assured Mortgage Services has selected MSC's MorWEB as its mortgage origination and customer management solution. MorWEB is a web-based solution that provides mortgage brokers the tools to manage all aspects of their origination activities, including capturing application details, running credit reports and submitting applications to selected lenders.

Fulvio Noce, President of Assured Mortgage Services, explains that in addition to wanting to capitalize on MorWEB's proven web-based functionality, the decision to go with MorWEB was at least partly driven by the freedom of choice made available by Marlborough Stirling Canada: "Beyond the fact that it's a superior technology, MorWEB stands out because of MSC's focus on doing what's best for my business. Their approach as a service provider is to provide great technology and great service, with a total commitment to tailoring their services to my business needs. They let the technology speak for itself without dictating how our business should be run. There is no requirement for exclusivity and no limit to my ability to use alternate solutions when or if the need arises."

Scott Baldwin, MorWEB's Regional Director for Eastern Canada, adds: "For any brokerage considering expansion, the issue of which technology to use can be a significant concern, especially if it means you may be limited in your options. Our approach with MorWEB is to work with our clients as enablers, helping them to capitalize on the benefits that MorWEB provides, while not insisting on exclusivity. Because Assured Mortgage Services operates as a cooperative, this gives them the flexibility they need to grow their business without being unnecessarily forced into an unproductive situation."

"Finally we have a supplier that acts like a true partner, and that takes a genuine interest in supporting what works best for our business," says Fulvio Noce. "Marlborough Stirling Canada puts our needs first, listens to what we have to say, and consistently deliver a high level of service and support."

Dave Nichol, Director, MorWEB Sales, concludes: "We are pleased that the professionals at Assured Mortgage Services have taken the time to review their technology options and found MorWEB to be the best solution for their firm. Our goal as a service provider is to earn the business of our clients each and every day, and to always remember that ours is a supporting role in the mortgage industry. To this end, we conduct ourselves in a fashion that will always put our clients' interests first, whether they are mortgage brokers or lenders. Our professionalism, ability to deliver, flexibility and openness to assist has been seen as a welcome change to the industry, and one that lets our clients experience the value of a service provider that works as a true partner. We are pleased that a brokerage firm of the calibre of Assured Mortgage Services is willing to recognize the value of our proposition and support us so enthusiastically."

About Assured Mortgage Services

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About Marlborough Stirling Canada

Marlborough Stirling Canada's focus is on mortgage origination and administration, offering a complete range of hosted and licensed software implementations capable of achieving seamless straight through processing of mortgage business from initial customer inquiry to final loan discharge.

Marlborough Stirling Canada is a wholly-owned subsidiary of Vertex Financial Services (www.vertex.co.uk). Vertex is an international business process outsourcer based in Manchester, UK, with particular expertise in customer management. Vertex develops and implements a range of service solutions including transformational outsourcing, combining its skills in consulting, technology and outsourced service provision to stimulate and facilitate business change and flexibility.

Vertex is part of United Utilities plc, a FTSE 100 company, and works in partnership with clients in the commercial, financial services, utility and public sectors, as well as the North American utility sector, to deliver operational and customer service excellence. Vertex has 9,000 employees based in 69 locations across the UK, Canada, the USA, Switzerland, Liechtenstein and India.

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