

Marlborough Stirling Canada's parent ranks 22nd on 'Global Outsourcing 100'

April 11, 2006 - Marlborough Stirling Canada is proud to share with its customers some exciting international news from its parent organization, Vertex.

Vertex, a leading international provider of outsourced business services and technology solutions, has been ranked 22nd by the International Association of Outsourcing Professionals (IAOP) and now forms part of the 'leaders category' in the first ever ranking of the world's top outsourcing providers - The Global Outsourcing 100. This list appeared in a special advertising feature in the April 3, 2006 issue of FORTUNE® magazine.

The IAOP, a US-based trade association, is a highly acclaimed global organization shaping the future of outsourcing as a management practice, as a profession, and as an industry. IAOP was formed in January 2005 by Michael F. Corbett, one of the field's best-known and most-respected experts, working with a consortium of forward-thinking outsourcing customers, providers, and advisors.

Vertex's significant achievement of being ranked in the top 25 of the new global outsourcers list was based on rigorous qualification criteria against which the company was audited. Those categories judged included Vertex's size and growth in revenue, customer experience and management capabilities, depth and breadth of competencies and investment in the development of people, processes, and technologies.

"As the global standard-setting organization and advocate for the outsourcing profession, IAOP is pleased to be able to recognize Vertex as one of the world's top outsourcing service providers for 2006," said Michael F. Corbett, Executive Director, IAOP.

Experts in business process outsourcing, Vertex beat stiff competition and were ranked above major Global BPO names such as Hewitt Associates, WNS, Perot Systems, SAIC, Sitel and BT Global Services, playing testament to the company's various accomplishments, recognitions and industry based differentiators.

Commenting on the company's respectable position in the global list — Vertex North America CEO John Mcleod said, "I am delighted that Vertex has been recognized as one of the world's top outsourcing service providers as we celebrate our 10th year in business. The company delivers critical services, such as customer relationship management, billing, collections and numerous other processes, on behalf of our clients. Vertex transforms the processes which support a client's business to maximize the value of their brand at a competitive price using both onshore and offshore locations. This latest achievement further acknowledges Vertex as a top international BPO player with a fast growing business in the North American Energy and Financial Services sectors."

Bill Pitkin, Marlborough Stirling Canada President and CEO, adds: "MSC along with Vertex is proud to be included in such a prestigious world class technology group. This ranking clearly highlights the scale of our organization in global terms and secures our position as a major player in the markets we serve. As a part of Vertex, Marlborough Stirling Canada has the support of its people, skills and financial resources, which combine to significantly increase our stature

Canadian Mortgage News - Marlborough Stirling Canada's parent ranks 22nd on 'Global Outsourcing 100' within the Canadian mortgage sector. Our technology has always been strong; now we have the scale and financial strength to really step forward with our aim of transforming the ways that mortgage business is originated, adjudicated and administered.”

About Marlborough Stirling Canada

Marlborough Stirling Canada’s focus is on mortgage origination and administration, offering a complete range of hosted and licensed software implementations capable of achieving seamless straight through processing of mortgage business from initial customer inquiry to final loan discharge.

Marlborough Stirling Canada is a wholly-owned subsidiary of Vertex Financial Services (www.vertex.co.uk). Vertex is an international business process outsourcer based in Manchester, UK, with particular expertise in customer management. Vertex develops and implements a range of service solutions including transformational outsourcing, combining its skills in consulting, technology and outsourced service provision to stimulate and facilitate business change and flexibility.

Vertex is part of United Utilities plc, a FTSE 100 company, and works in partnership with clients in the commercial, financial services, utility and public sectors, as well as the North American utility sector, to deliver operational and customer service excellence. Vertex has 9,000 employees based in 69 locations across the UK, Canada, the USA, Switzerland, Liechtenstein and India.

For more information

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