

Secure Mortgage Group selects MorWEB for mortgage origination, customer management and private lending

July 11, 2006 — Marlborough Stirling Canada (MSC) is pleased to announce that Secure Mortgage Group has selected MSC's MorWEB mortgage origination and customer management system to bring new efficiencies to both their mortgage brokerage and private lending operations.



Mike Ashe, MorWEB's Regional Director for BC, says: "Secure Mortgage has an experienced team of brokers that offers mortgage solutions to clients of all backgrounds and needs, including a viable source of alternative funding from their own mortgage investment corporation, Secure M.I.C. This is why MorWEB can be

such an effective solution for them. MorWEB offers functionality on both sides of the equation so there is no need to run multiple systems or engage in additional training. MorWEB is a complete business solution for Secure Mortgage."

Rick Feilen, President of Secure Mortgage, says: "Besides making things much easier for our brokers, we see the potential for MorWEB to have a very positive impact on our business as a private lender, specifically with respect to delivering commitments with speed and consistency, and by making us a lot more accessible to the market. MorWEB opens up a new channel for us by allowing other brokers on the system to view and select our products from among the choice of available lenders every time they enter a deal."

From the broker perspective, Suzanne Bebbington, Accredited Mortgage Professional, says she is most impressed with the system's ease of use: "With MorWEB, entering a deal and submitting it to the lenders is simple and straightforward. The application flow is consistent with my client interview process and nicely compliments the way I do business. I can now enter most deals in under five minutes, and the lenders seem to like it too. As a result, the whole process is no longer a cumbersome, time consuming experience at either end."

Rick Feilen adds: "Marlborough Stirling Canada's service has also been phenomenal. They communicate, they listen and they take a genuine interest in learning about our business. I can always count on them to be available whenever I call, and have seen firsthand the degree to which they embrace their commitment to personal service. From the President on down to their regional representatives, Marlborough Stirling Canada shows a tremendous dedication to establishing long term, quality relationships based on their desire to effectively meet the needs of their clients."

"Secure Mortgage is another significant firm that has joined the growing number of mortgage professionals who have invested their time into learning what we're all about and how we can help them with multiple business channel solutions," says Dave Nichol, Director, MorWEB Sales. "We are pleased with their decision to implement MorWEB as their platform for the future and look forward to maintaining a very positive relationship."

About Secure Mortgage Group

Secure Mortgage has been helping people in the Greater Vancouver area find customized mortgage solutions for more than 15 years. Secure Mortgage offers mortgages for purchase or refinance, construction loans, debt consolidation and private financing.

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About Marlborough Stirling Canada

Marlborough Stirling Canada (MSC) is a technology services provider to the Canadian mortgage industry. MSC offers a complete range of hosted and licensed software solutions capable of achieving seamless straight through processing of mortgage business from initial customer inquiry to final loan discharge. MSC's solutions include **MorWEB** (origination system for brokers and lender sales forces), **Omiga** (underwriting, fulfillment and funding), and **Optimus** (mortgage servicing).

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